BIG BROTHERS BIG SISTERS OF GREATER HALIFAX Financial Statements Year Ended December 31, 2022

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# LYLE TILLEY DAVIDSON Chartered Professional Accountants

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Big Brothers Big Sisters of Greater Halifax

### Qualified Opinion

We have audited the financial statements of Big Brothers Big Sisters of Greater Halifax (the "Organization"), which comprise the statement of financial position as at December 31, 2022, and the statements of earnings, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2022, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

## Basis for Qualified Opinion

In common with many not-for-profit organizations, the Organization derives revenue from fundraising activities and donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenditures, and cash flows from operations for the year ended December 31, 2022, current assets and net assets as at December 31, 2022. The predecessor auditor's opinion on the financial statements for the year ended December 31, 2021 was modified accordingly because of the possible effects of this limitation of scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

### Other Matter

The financial statements for the year ended December 31, 2021 were audited by another auditor who expressed a qualified opinion on those financial statements on May 27, 2022 for the reasons described in the *Basis for Qualified Opinion* section.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

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member of

Independent Auditor's Report to the Board of Directors of Big Brothers Big Sisters of Greater Halifax *(continued)* 

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Lyle Jelley anidom

Halifax, Nova Scotia May 26, 2023

CHARTERED PROFESSIONAL ACCOUNTANTS

## BIG BROTHERS BIG SISTERS OF GREATER HALIFAX Statement of Financial Position

December 31, 2022

	C	Operating	Re	New Crew	Cap	oital Fund	2022		2021
ASSETS									
CURRENT									
Cash	\$	765,046	\$	83,046	\$	-	\$ 848,092	\$	398,817
Short term investments (Note 4)		29,643		-		-	29,643		29,985
Accounts receivable		20,244		79,364		-	99,608		96,879
Inventory		-		620		-	620		516
Harmonized sales tax (HST) recoverable		6,745		11,310		-	18,055		13,589
Prepaid expenses		7,803		4,721		-	12,524		9,589
		829,481		179,061		-	1,008,542		549,375
CAPITAL ASSETS (Note 5)		-		36,362		6,100	42,462		130,298
	\$	829,481	\$	215,423	\$	6,100	\$ 1,051,004	\$	679,673
LIABILITIES AND NET ASSETS									
CURRENT									
Accounts payable and accrued liabilities	\$	45,260	\$	62,376	\$	-	\$ 107,636	\$	99,108
Current portion of long term debt (Note 7)		40,000		-		-	40,000		-
Deferred revenue (Note 6)		84,044		-		-	84,044		84,490
		169,304		62,376		-	231,680		183,598
LONG TERM DEBT (Note 7)		_		_		-	-		40,000
INTERFUND BALANCES (Note 9)		146,298		(146,298)		-	-		-
		315,602		(83,922)		-	231,680		223,598
NET ASSETS		513,879		299,345		6,100	819,324		456,075
	\$	829,481	\$	215,423	\$	6,100	\$ 	\$	679,673

**COMMITMENTS** (Note 11)

ON-BEHALF OF THE BOARD

Director Nicholas Chamberlain

tilla

Director Safia Rahemtulla

## **BIG BROTHERS BIG SISTERS OF GREATER HALIFAX**

## Statement of Earnings

## Year Ended December 31, 2022

	(	Dperating Fund	Re	New Crew Fund		Capital Fund		2022		2021
REVENUES										
Provincial government grant (Note 6)	\$	161.900	\$		\$		\$	161,900	\$	161,900
Special fundraising events	φ	118,902	φ	-	φ	-	φ	118,902	φ	91,206
Earned revenue		-		- 888,257		_		888,257		887,065
Donations from individuals and corporations		101,314		-		_		101,314		86,341
Foundations (Note 8)		176.750		_		_		176.750		231.233
Non-recurring government grants		1,938		_				1,938		12,163
Miscellaneous		21,276		-		-		21,276		47,045
iniscentificous		21,270						21,270		
		582,080		888,257		-		1,470,337		1,516,953
EXPENDITURES										
Agency dues and fees		14,660		-		-		14,660		14,809
Amortization		-		9,913		2,094		12,007		14,660
Building occupancy		27,621		51,276		-		78,897		90,400
Employee benefits		76,108		20,590		-		96,698		90,703
Fund development		23,026		-		-		23,026		14,449
Insurance		18,554		3,078		-		21,632		22,135
Interest and bank charges		11,645		1,880		-		13,525		14,346
Management and administrative services		(50,000)		50,000		-		-		-
Office		61,058		28,020		-		89,078		79,983
Partnership agreement (Note 10)		-		217,631		-		217,631		155,667
Professional fees		18,028		11,873		-		29,901		31,156
Program materials and supplies		19,361		-		-		19,361		19,569
Promotion		3,950		1,636		-		5,586		11,465
Salaries		593,193		339,852		-		933,045		880,679
Transportation		2,175		105,135		-		107,310		87,172
		819,379		840,884		2,094		1,662,357		1,527,193
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES										
FROM OPERATIONS		(237,299)		47,373		(2,094)		(192,020)		(10,240)
OTHER INCOME (EXPENSE)										
Gain on disposal of capital assets (Note 5)		-		-		557,340		557,340		-
COVID-19 subsidy (repayment)		(2,071)		-		-		(2,071)		166,452
		(2,071)		-		557,340		555,269		166,452
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	\$	(239,370)	\$	47,373	\$	555,246	\$	363,249	\$	156,212

## BIG BROTHERS BIG SISTERS OF GREATER HALIFAX Statement of Changes in Net Assets Year Ended December 31, 2022

	(	Operating Fund	R	eNew Crew Fund		Capital Fund	2022	2021
NET ASSETS - BEGINNING OF YEAR	\$	(34,757)	\$	401,972 \$	6	88,860	\$ 456,075 \$	299,863
Excess (deficiency) of revenues over expenditures		(239,370)		47,373		555,246	363,249	156,212
Transfers (Note 9)		788,006		(150,000)		(638,006)	-	-
NET ASSETS - END OF YEAR	\$	513,879	\$	299,345 \$	5	6,100	\$ 819,324 \$	456,075

## **BIG BROTHERS BIG SISTERS OF GREATER HALIFAX**

## **Statement of Cash Flows**

Year Ended December 31, 2022

	(	Operating	Re	New Crew					
		Fund		Fund	Ca	Capital Fund		2022	2021
OPERATING ACTIVITIES									
Excess (deficiency) of revenues over expenditures Items not affecting cash:	\$	(239,370)	\$	47,373	\$	555,246	\$	363,249	\$ 156,212
Amortization Gain on disposal of capital assets		-		9,913 -		2,094 (557,340)		12,007 (557,340)	14,660 -
Changes in non-cash working capital (Schedule 1)		(239,370) (29,852)		57,286 27,702		-		(182,084) (2,150)	170,872 153,273
Cash flow from (used by) operating activities		(269,222)		84,988		-		(184,234)	324,145
INVESTING ACTIVITIES Purchase of capital assets Net proceeds on disposal of capital assets Change in market value of securities Proceeds from sale (purchase) of marketable		- - 341		(4,838) - -		- 638,006 -		(4,838) 638,006 341	(8,170) - -
securities		-		-		-		-	(8,542)
Cash flow from (used by) investing activities		341		(4,838)		638,006		633,509	(16,712)
FINANCING ACTIVITIES Interfund balance Canada Emergency Business Account Ioan Repayments of long term debt Transfers		10,134 - - 788,006		(10,134) - - (150,000)		- - - (638,006)		-	- 10,000 (2,124) -
Cash flow from (used by) financing activities		798,140		(160,134)		(638,006)		-	7,876
INCREASE (DECREASE) IN CASH FLOW		529,259		(79,984)		-		449,275	315,309
Cash - beginning of year		235,786		163,031		-		398,817	83,508
CASH - END OF YEAR	\$	765,046	\$	83,046	\$	-	\$	848,092	\$ 398,817

## 1. PURPOSE OF THE ORGANIZATION

Big Brothers Big Sisters is a registered charity under federal income tax legislation, whose mission is to provide a mentor for every child and youth who needs and wants one. The agency supports child and youth development through essential volunteer-led mentoring programs. Supported by professional staff the outcomes of these services contribute to building a healthy community.

Big Brothers Big Sisters manages a variety of fundraising initiatives to support the Organization's mission, including individual, corporate, government and foundation donors as well as fund raising through special events and the agency's social enterprise, ReNew Crew.

ReNew Crew accepts donations of clothing and sells them to Value Village stores which is a for-profit privately-held international second-hand store which purchases product from non-profit Organizations and then sells these items in their stores - turning otherwise unused items into sustainable revenue that supports the work of their charity partners, including Big Brothers Big Sisters of Greater Halifax. This revenue usually provides \$200,000 annually to the operating fund by an interfund transfer, which helps the agency recruit, screen and train volunteers so it can match local children with positive adult mentors and to further develop programs to meet changing community needs.

Big Brothers Big Sisters of Greater Halifax is incorporated as a not-for-profit Organization in Nova Scotia and is exempt from income tax as a registered charity under the Canadian Income Tax Act.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for notfor-profit organizations (ASNPO).

#### Financial instruments

Financial instruments are recorded at fair value when acquired or issued, except for transactions with related parties which are recorded at the exchange amount. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

#### Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-forprofit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. The most significant estimates include the useful lives of capital assets, collectability of accounts receivable, as well as accounts payable and accrued liabilities. Actual results could differ from these estimates.

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Cash and cash equivalents

Cash includes cash on hand and cash held in Canadian financial institutions, net of any outstanding transactions.

#### **Investments**

Short term investments, which consist primarily of equity investments and mutual funds, are measured at fair market value.

#### Inventory

The Organization has an agreement to sell used clothing; the majority of this clothing is donated to the Organization and thus has no cost. However, the Organization also purchases a portion of its clothing from third party partners in order to meet its sales commitments. The inventory recorded on the statement of financial position represents the average cost of purchased clothing on hand at the end of the year. Once sold, this purchased inventory is included in partnership agreement expenditures on the statement of operations and changes in fund balances.

#### Capital assets

Capital assets are stated at cost less accumulated amortization and are amortized over their estimated useful lives on a declining balance basis at the following rates and methods:

Office equipment	20%
Computer hardware	30%
Computer software	100%
Equipment	20%

Amortization is calculated at one-half of the normal annual rate in the year of acquisition; no amortization is recorded in the year of disposal.

#### Impairment of long-lived assets

The Organization tests for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. Recoverability is assessed by comparing the carrying amount to the projected future net cash flows the long-lived assets are expected to generate through their direct use and eventual disposition. When a test for impairment indicates that the carrying amount of an asset is not recoverable, an impairment loss is recognized to the extent the carrying value exceeds its fair value.

#### Fund accounting

The Organization follows the deferral method of accounting for contributions. Revenues are recognized in the period that corresponds to the related expenses.

The Operating Fund accounts for the Organization's program delivery and administration activities. This fund reports unrestricted and restricted revenues.

The ReNew Crew Fund reports the operations of the ReNew Crew project. This project raises funds to support organizational programs.

The Capital Fund reports the capital assets of the Organization with the exception of the ReNew Crew Fund.

(continues)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Revenue recognition

Big Brothers Big Sisters of Greater Halifax follows the deferral method of accounting for contributions.

Restricted contributions are recognized as revenue of the appropriate fund in the year in which the related expenses are incurred. Restricted contributions for the purchase of capital assets that will be amortized are deferred and recognized as revenue at the same rate of amortization as the related capital assets. Restricted contributions for the purchase of capital assets that will not be amortized are recognized as a direct increase in net assets of the Capital Fund.

Unrestricted contributions are recognized as revenue of the appropriate fund when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Earned revenue from the ReNew Crew Fund is recognized when title is transferred to the purchaser, the amount can be reasonably estimated and collection is reasonably assured.

Net investment income that is not externally restricted is recognized as it is earned in the statement of operations.

#### Contributed services

Volunteers contribute countless hours per year to assist the Organization in carrying out its service delivery activities. Because of the difficulty of determining their fair market value, contributed services are not recognized in the financial statements.

#### Allocated expenses

Management and administrative fees are charged by the Operating Fund to the ReNew Crew Fund based on the estimated time spent by operations staff to support the work of the ReNew Crew project.

#### Donations in kind

Each year individuals and businesses donate prizes to be auctioned off to support the fundraising efforts of the Organization. These items are recorded in the accounts at the amount received from the auction proceeds.

#### Government assistance

Wage subsidies and grants from the government as part of COVID-19 pandemic programs have been recognized in income based on the claim period. Forgivable government loans are recognized as government grant revenue when the Organization becomes entitled to receive the loan.

## 3. FINANCIAL INSTRUMENTS

The Organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. Financial instruments consist of cash, accounts receivable, short term investments, accounts payable and accrued liabilities, and long term debt The following analysis provides information about the Organization's risk exposure and concentration as of December 31, 2022.

#### Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Organization is mainly exposed to credit risk through its receipt of funds from earned revenue from the ReNew Crew project. The project has only one customer and that customer maintains a good credit history with the Organization.

#### Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is exposed to this risk mainly in respect of its receipt of funds from its funders, sole customer of the ReNew Crew project, and other related sources, and accounts payable and accrued liabilities.

### 4. INVESTMENTS

Investments consist of the following:

	 2022	2021
Equity investments, with a book value of \$13,767. Mutual funds, with a book value of \$16,125.	\$ 13,518 16,125	\$ 14,036 15,949
	\$ 29,643	\$ 29,985

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The investments are measured at fair market value.

## BIG BROTHERS BIG SISTERS OF GREATER HALIFAX Notes to Financial Statements Year Ended December 31, 2022

## 5. CAPITAL ASSETS

			cumulated nortization	2022 Net book value		2021 Net book value
<u>Capital Fund</u> Land Building Computer hardware Computer software Office equipment	\$ - 69,570 7,271 6,269 83,110	\$	- 66,383 7,271 3,357 77,011	\$	- 3,188 - 2,912 6,100	\$ 35,500 43,611 4,552 - 5,197 88,860
<u>ReNew Crew Fund</u> Equipment Computer hardware	\$ 127,271 15,556 142,827 225,937	\$	90,909 15,556 106,465 183,476	\$	36,362 - 36,362 42,462	\$ 40,010 1,428 41,438 130,298

During the year, the land and building were sold for combined proceeds of \$675,027. After selling costs of \$37,021, there was a gain of \$557,340.

### 6. DEFERRED REVENUE

	alance, inning of			Reco	ognized as	Balar	nce end of
	 year	Со	ntributions	r	evenue		year
Department of Community Services	\$ 40,474	\$	161,900	\$	161,900	\$	40,474
Foundations	30,667		176,500		176,750		30,417
Other	 13,349		53,036		53,232		13,153
	\$ 84,490	\$	391,436	\$	391,882	\$	84,044

The Department of Community Services grant above is recorded in revenue for the period from April 1, 2022 to March 31, 2023. The Organization recognizes the grant into revenue on an evenly monthly basis over this funding period.

The funding received from foundations is recognized as revenue in accordance with the terms of the gift.

The other deferred revenue represents funding received for projects and expenses that relate to the subsequent fiscal year.

### 7. LONG TERM DEBT

-		 2022	2021
	Canada Emergency Business Account (CEBA) loan, maturing on December 31, 2023. The loan is interest free until December 31, 2023. Repaying the balance of the loan on or before December 31, 2023 will result in debt forgiveness of \$20,000. If the full amount is not repaid by December 31, 2023, the remaining balance will be converted to a 2-year loan with an interest rate of 5% per annum. Less forgivable portion	\$ 60,000 (20,000)	\$ 60,000 (20,000)
	Amount repayable within one year	 40,000 (40,000)	40,000 -
		\$ -	\$ 40,000
	Principal repayment terms are approximately:		

2023

\$	40,000

## 8. FOUNDATIONS

Revenues from foundations during the period ended December 31, 2022 consisted of the following:

	 2022
Walker Wood Foundation	\$ 8,000
Leanne Children's Foundation	1,833
J & W Murphy Foundation	15,000
F. K. Morrow Foundation	3,750
The Joyce Family Foundation	40,000
The John & Judy Bragg Family Foundation	14,167
Levenhurst Foundation	5,000
CN Stronger Communities Fund	10,000
Mental Health Foundation of Nova Scotia	1,500
The Gordon Foundation for Children and Youth	3,000
Petro-Canada CareMakers Foundation	5,000
The Christina & Hedley G. Ivany Charitable Foundation	6,000
Halifax Youth Foundation	40,000
Halifax Protestant Infants Foundation	5,000
Tenaquip Foundation	10,000
John Carl MacIsaac Foundation	5,000
Hartman Matthews Family Trust	2,500
Sisters of Charity Halifax Foundation	 1,000
	\$ 176,750

### 9. INTERFUND TRANSFERS

Each year the Organization budgets to transfer funds from the ReNew Crew Fund to the Operating Fund to assist in funding operations. The amount is transferred monthly and the budgeted amount is adjusted if the operating results of the ReNew Crew Fund differ substantially from budget. During the year, \$638,006 was transferred from the Capital Fund to the Operating Fund and \$150,000 was transferred from the ReNew Crew Fund to the Operating Fund.

The interfund balances on the statement of financial position are non-interest bearing and have no set terms of repayment.

## 10. PARTNERSHIP AGREEMENTS

2023

Inventory recognized as partnership agreement expenditure on the Statement of Earnings during the year ended December 31, 2022, in the amount of \$217,631 (\$155,667 - 2021).

## 11. COMMITMENTS

The Organization has long term leases with respect to its premises. The leases contain renewal options and provides for payment of utilities, property taxes and maintenance costs. Future minimum lease payments as at year end are as follows:

Lease agreement for vehicles for the ReNew Crew Fund with minimum fixed lease payments required over the next two years are as follows:

2023 2024	\$ 14,148 8,253
	\$ 22,401

22.277

The Organization has entered into a bulk purchase and sale agreement with a large retailer of used clothing. The Organization agrees to sell all of the donated personal property, without exception, which they solicit during the term of the agreement. A two year agreement was signed effective January 2, 2022 to December 30, 2023.

## 12. ECONOMIC DEPENDENCE

The revenue of the ReNew Crew Fund is earned by way of the bulk purchase and sales agreement with a large retailer of used clothing as discussed in note 11. The ability of the ReNew Crew Fund to generate funding for the Operating Fund is dependent on this agreement.

## **13. COMPARATIVE FIGURES**

Some of the comparative figures have been reclassified to conform to the current year's presentation.

# BIG BROTHERS BIG SISTERS OF GREATER HALIFAX Net Change in Non-cash Working Capital Balances Related to Operations

(Schedule 1)

## Year Ended December 31, 2022

		Operating Fund		ReNew Crew Fund		Capital Fund		2022		2021	
Accounts receivable	\$	(18,044)	\$	15,315	\$	-	\$	(2,729)	\$	244,463	
Inventory		-		(104)		-		(104)		8,234	
Accounts payable and accrued liabilities		(9,964)		18,492		-		8,528		(32,620)	
Deferred revenue		(450)		_		-		(450)		(55,690)	
Prepaid expenses		1,806		(4,745)		-		(2,939)		2,486	
Harmonized sales taxes recoverable		(3,200)		(1,256)		-		(4,456)		(13,600)	
Changes in non-cash working capital	\$	(29,852)	\$	27,702	\$	-	\$	(2,150)	\$	153,273	